- 1. Grassroots organizing is a movement that allows people to organize through
 - A. Political leaders
 - B. A bottom up approach
 - C. A top-down approach
 - D. An all around approach
- 2. When using best practices approach in grassroots organizations which of the following questions should be asked.
 - A. How can we make our organization more effective?
 - B. How should we develop strategic and project planning?
 - C. How can we go about seeking resources for our organizations and develop income-generation activities?
 - D. All of the above
- 3. Which of the following is not one of the 3 primary purposes for a Grassroots Level Organization?
 - A. To provide benefits only to their members
 - B. To provide benefits to corporate leaders
 - C. To provide primarily for the benefit of a community project
 - D. To provide a combination of benefits for their members and for the community
- 4. To become a recognized Grassroots Level Organization, a group must
 - A. Register with the government
 - B. Get a signed petition
 - C. Have a constitution
 - D. Both A and C
- 5. It is a good idea for an organization to conduct strategic planning
 - A. When it is created
 - B. Every 3-5 years
 - C. Once a year
 - D. Both A and B
- 6. Project planning involves all of the following except
 - A. Conducting a needs assessment and determining priorities
 - B. Identify goals and objectives and activities that must be implemented
 - C. Developing a mission and a vision statement
 - D. Delegating assignments and reviewing projects for error
- 7. A reason to seek internal resources is
 - A. Chances of receiving outside donations increase considerably if they know you are developing Internal resources
 - B. Primary source of funding projects is most likely to come from within the community.
 - C. Your own sense of pride and dignity should encourage you to contribute your own resources

In the development of your programs

- D. All of the above
- 8. One approach to raising local resources is
 - A. Merry Go Rounds
 - B. Door to door
 - C. Soliciting at your local grocery store
 - D. Begging

- 9. Although there are clear advantages for striving to raise money from internal resources, you should
- A. Be aware that devoting a considerable amount of time to raising funds could divert energy from

the major purposes of the GLO

- B. Recognize that internal funding by itself will have limited success in sustaining most projects
- C. Always remember that outside donors will be more generous in their giving
- D. Both A and B
- 10. One important way to cultivate donors is to
 - A. Give them gifts
 - B. Establish a personal relationship with them
 - C. Prove you have at least 20 members in your organization
 - D. All of the above

Answers:

BDBDDCDADB